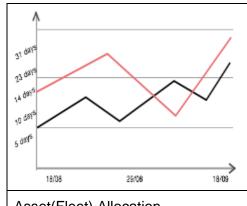
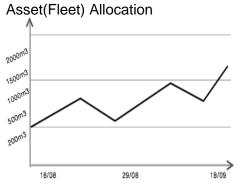
## -All graphs' X-axis is time

Business Metric	Data in the	table		Interaction with table
Revenue	Source	% Contribution to total revenue	% Change since last month	When company name is being clicked, their revenue line graph will be displayed.  1. Y- Axis:Revenue
\$5.2% \$5.2%	All	100%	+15%	in raw value(\$)
18/08 29/06 19/09	Company A	20%	+5%	
Cost				When source of cost
\$7.1k \$55.5k	Source	% Contribution to total cost	% Change since last month	is being clicked, their cost line graph will be displayed.  1. Y-
\$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	All	100%	-5%	Axis:Revenue
\$6.28	Fuel	50%	+5%	in raw value(\$)
18/08 29/06 18/09				
Profit	Profit			
	Source	Sum	% Change	respective Revenue and Cost graph
\$1.7k	<u>Profit</u>	\$2,203,213	+23%	1. Y-Axis: \$
8th	Revenue	\$4,232,231	+25%	
\$5.5K	Cost	\$2,021,230	-10%	
18/08 29/08 19/09				
Bill Cycle Time				
	Source	Difference in Days (Timeliness)	% Change	1. Y-Axis: Days/months
	All	+12 days	-2%	Notes: Difference in
	Company A	-2 days	+25%	Days - By how much?



Company B	0 davs	+10%
Company D	o days	1 10 70



Source	Volumetric Weight(m³)	% Change
<u>All</u>	20000	0%
Company A	1000	+25%
Company B	500	+10%

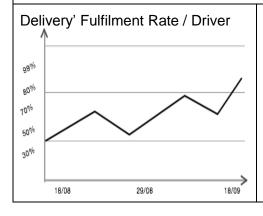
Qns: current assumption is Vehicle allocation per company, but could it also be per type of job.



Source	Delivery Fulfilment Rate	%Change
<u>All</u>	91%	+12%
Company A	98%	-5%
Company B	88%	+5%

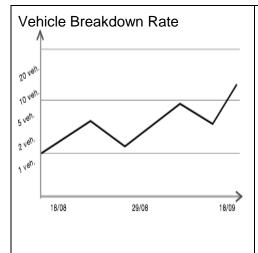
Display trend in line graph after clicking on the company Y-axis: % Delivery Fulfilment Rate

## **Operations**



Source	Delivery Fulfilment Rate	%Change
<u>AII</u>	88%	+5%
Driver A	92%	-5%
Driver B	83%	+3%

Display trend in line graph after clicking onto the company Y-axis: % Driver Fulfilment Rate



Source	No of breakdowns in a given time period	%Change
<u>AII</u>	45	+12%
Vehicle A	5	+3%
Vehicle B	54	-4%

Displaying vehicle breakdown rate (how many vehicles break down in a given time period)

y-axis: # of breakdowns per vehicle

When All is being clicked, Y-Axis: Total # of breakdowns