## Analytics Practicum Team Meeting 01

## MINUTES

AUGUST 19, 2016
1500-1700
SMU SIS BUILDING LEVEL 3

| MEETING CALLED BY | Hui Min |
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| TYPE OF MEETING | Project Proposal Preparation |
| FACILITATOR | - |
| NOTE TAKER | Chong Xin |
| TIMEKEEPER | Chong Xin |
| ATTENDEES | Chong Xin, Bowei, Hui Min |

## Agenda topics

## 1500-1545

APPLICATION OF THE HUFF'S MODEL
ALL MEMBERS

| DISCUSSION | - Why is there a need to match the d <br> - We are using subzones as location <br> - Column headings Locale Planning A values) <br> - How do we define the starting and <br> - Centroid of subzone? Coordinates of <br> - Distance plays a pivotal role in the and a library may result in inaccuracia | dataset? <br> about what does each valur <br> ance parameter of the H <br> accuracies in measuring | nt (about 1000 unique <br> between a subzone |
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| CONCLUSIONS | - To ask Prof about: (1) The column L exact distance between a library and subzone to the library? | the Patron dataset, and nates of library, centroid | uld we pinpoint the nearest point of |
| ACTION ITEMS |  | PERSON RESPONSIBLE | DEADLINE |
| - To ask Prof the above-mentioned in Supervisor Meeting 02 |  | All members | Supervisor Meeting 02 |

1545-1640
MARKET SEGMENTATION
ALL MEMBERS

| DISCUSSION | Define probability of a patron from subzone i visiting library <br> - By dividing the (number of patron in each subzone ith OR <br> - For each patron, find out the frequency of visits to ea visiting each library (decided to go ahead with this a <br> - To cluster patrons for each library <br> - To cluster patrons based on RFM model, and match th <br> - To find out each patron's RFM value before proceedin <br> - To have market segmentation, either to use Sparks or <br> - To refine project proposal <br> RFM in NLB context <br> - Recency - dropped due to data irrelevance <br> - Frequency - number of visits in a year <br> - Monetary - average number of books per transaction <br> - Loyalty - number of unique libraries visited (unsure) | ted a library j) by the (t <br> rary, and integrate it in h) <br> ry to its dominant clust clustering Lite | er of patron in subzon <br> bability of the patron <br> bulk of patrons) |
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| CONCLUSIONS | - To determine the RFM values for each patron \& there <br> - To rethink whether there is a need for the "Loyalty" var | onduct market segment in the RFM model |  |
| ACTION ITEMS |  | PERSON RESPONSIBLE | DEADLINE |
| All members to conduct the market segmentation to ensure correctness Hui Min and Bowei to research on Apache Sparks and SpatiaLite to check plausibility in using them in our project |  | All members | Team Meeting 02 |


| DISCUSSION | - To have the supervisor meeting in-between our regular team meetings, so to facilitate discussion before and after each supervisor meetings <br> Supervisor Meeting 02 to be scheduled on 24 August 2016 (Wed), to have Team Meeting 02 about an hour before and after Supervisor Meeting 02. |  |  |  |
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| ACTION ITEMS |  |  | PERSON RESPONSIBLE | DEADLINE |
| - |  |  | - | - |


| OBSERVERS | - |
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| SPECIAL NOTES | Next Supervisor Meeting (02) will be tentatively scheduled on 24 August 2016 (Wed), subjected to Prof's availability. <br> All members will present on their findings in the Team Meeting prior. |

