Sponsor Meeting Minutes

Date/Time:	February 14, 2018
Venue:	SMU
Attendees:	Yorisan, Cliff and Amanda
Agenda:	 Show Sponsor dashboards created and seek advice on improvement. Clarify current data extraction methods and how the data given to us was processed.

S/N	Notes	Action by	Follow-up Action
1	 Sponsor shared that the insights which management wants from the charts includes: Analysis of the periods of dips in distribution of its products, by highlighting the other charts during the same period. Trial conversion rate, which is shown in the difference of Regular Usage rates and Total Awareness rates 	Cliff and Yori	Amend the dashboard according to what sponsor advised on.
2	Sponsor will be giving additional data on investments the company has made on marketing efforts, and the periods and duration of its past marketing campaigns.	Cliff, Yori and Amanda	Convert additional data provided by the sponsor to relational form. Add into the existing dashboards. Trial deployment of dashboards online or on websites.