

## 03\_23 Sponsor Meeting

Date/Time 23 March 2018, 5:00PM – 6:30PM

Attendees Arushi, Tanushree, Shubhangi

| Serial | Notes   | Actors | Follow up                             |
|--------|---|--------|---------------------------------------|
| Number |   |        | Action                                |
| 1.     | <ul> <li>Clustering:<br/>You can start with RFM, but if<br/>the clusters are too big, then<br/>you would probably add more.</li> <li>R- Used days for recency</li> <li>F- Use interval b/w bookings for</li> <li>Frequency</li> <li>M- Use total number of diners in<br/>attended bookings</li> <li>Final deliverable: <ol> <li>Distinct Characteristics of<br/>each cluster with very<br/>distinct behavior.</li> <li>Clusters with groups of 2.</li> <li>Develop more<br/>characteristics of the<br/>clusters.</li> <li>Groups can't be too big or<br/>too small.</li> <li>Should have very distinct<br/>features.</li> <li>How far are the clusters?</li> <li>Remember to find distinct</li> </ol> </li> </ul> | All    | Carry out a<br>clustering<br>analysis |
| 2.     | clusters<br><b>Distance:</b><br>Hypothesis:<br>Does Eatigo get people travel<br>long distances?   |        | Test on QGIS                          |
|        | <ul> <li>Compare 10% with 5%<br/>group</li> <li>Basically use summary<br/>statistics.</li> </ul>  |        |                                       |