



## **Supervisor Meeting #6**

Drafted by: Tan Rui Feng (09/03/2018) Edited and Vetted by: Liam Pang (10/03/2018)

<u>Date</u>	<u>Time</u>	<u>Venue</u>
09/03/2018	1100Hrs – 1200Hrs	SOL SR B2-01

**Participants:** Tan Rui Feng, Ong Geok Ting, Liam Pang and Ms Meenakshi **Agenda:** 

- 1. <u>Updates on Dataset</u>
- 2. <u>Updates on Interim</u>
- 3. Updates on Dashboard

S/N	Issue	Action	By	Due
1	The supervisor advised on using the graph builder to see the distributions of variables.  Subsequently, outlier agents can be removed from the data set before doing boxplot so that observations can be made on what happened to this agent.	Explore graph builder to remove outliers	Ong	13/03
2	The supervisor mentions that it is not useful if looking at data on a 6 months level and recommends the team to look at monthly basis.  To determine the timing which people tend to log in, the team has to identify when are people logging in through binning the hours with business sense.  The supervisor suggests to see the mean/median for each hour and get the distribution through analysis.	Covert the data into monthly view to have a clearer understanding of how the user behaves	Ong	13/03

	As seen from the distribution			
	done during the consultation, the			
	team observes that very few			
	people are online at 4 <sup>th</sup> hour so			
	this question of when people			
	come online should be answered			
	from business' point of view.			
	The team would like to find out			
	when are users more active			
	across different hours. More			
	number of agents who have			
	sessions at this			
	1. Business: when are users			
	active when studying			
	distribution			
	2. Identify usage rates and			
	leave it there			
	Will percentages be better from			
	count?			
	The supervisor mentioned			
	Columns created should have			
	more meaning (e.g. midnight			
	have no meaning since there are			
	many zeros in this column)			
	The supervisor advised on using			
	Johnson transformation or log			
	transformation before			
	embarking clustering analysis			
3	As part of the exploratory	Relook at the clustering	Pang	13/03
	analysis, the supervisor wants	variables used for		
	the team to look at two	clustering		
	variables:			
	1. Frequency (number of			
	sessions in the last one			
	month): someone who			
	logs in the first two			
	months and those who			
	never log in the next			
	three months			
	2. Recency (categorical –			
	yes/no): want to know			

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	whether this person has			
	been active in the past			
	one month			
	A clustering variable to be			
	considered would be the count			
	number of session in the last one			
	month. The team can consider			
	counting of number of weeks			
	that the users log in consistently			
	_			
Mooting	e.g. 1 per week Item 2: Updates from Interim			
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S/N	Issue	Action	By	Due
1	The supervisor suggests looking			
	at distribution of number of			
	sessions against the user-id.			
	First, click on analyse and then			
	distribution, the team can see			
	that the median is 52 and the			
	mean is 222.			
	The team also needs to look at			
	distribution of N where the			
	median is 14 and the mean is 54			
	We need to first know 6 months			
	median and per month median			
	The supervisor suggests that			
	there is no need to look at week			
	level because it takes at least a			
	month the transaction using			
	business sense.			
	ousiness sense.			
	The team suggests that we			
	should look out for inactive			
	users. When analysed the data, the number of sessions across			
	data set: median is usually			
	around 4- 8 and the 97.5%			
	percentile have around 200 –			
	300. As such, 0.05% of			
	population are super active on			
	the platform while the the rest			
	are the same			

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	Therefore, it is suggested to			
	remove this 0.05% and cluster			
	the rest and also to remove those			
	with all 0, cluster the rest			
2	There is a difference between			
	infrequent users and users with			
	zero sessions so the supervisor			
	advises to eliminate those with			
	zero sessions because they are			
	not giving useful information.			
	K-means, being an unsupervised			
	technique means that we do not			
	know the characteristics			
Meeting	Item 3: Updates on dashboard		<u> </u>	
S/N	Issue	Action	By	Due
1	Data is very skewed so may not	Changing mean to	Ong	13/03
	want to look at average instead	median for dashboard		
	use median as a good			
	representation			
	1			
	The supervisor also mentioned			
	that monthly average is more			
	meaningful than average across			
	6 months. The supervisor			
	mentioned that since all 4			
	variables are about how the			
	users are engaged, the sponsor			
	should be able to select what			
	month they would like to see			
	these variables. This is such that			
	a monthly view of these data			
	will provide more meaning.			
	provide mouning.			
	The supervisor recommends that			
	average per month should be			
	equal to total number of session			
	divided by the number of			
	agents. The team brought up			
	that a median and average			
	should be different but the			
	supervisor says that the team			
	should use median number as			
	'average'.			
	average.			

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The supervisor also mentioned that in an event that the sponsor wants to look at aggregate, the team can provide a feature on the dashboard where 6 months can be provided.			
As users who have been on the platform for longer period of time, they would have higher monthly activity compared to the three groups. Since the graph is not useful in showing this, the supervisor mentions that the dashboard can be	Exploring how the dashboard can be changed to factor in monthly view on dashboard	Ong	13/03
improved.  The supervisor also recommends on looking at number of enquiries through frequency rates on a monthly basis.			
The team explains that the number of sessions is placed on a daily view because REO can identify daily spikes within number of sessions which will be useful for them.	No changes need to be made	-	-