

Attendees	SMU: <ul style="list-style-type: none"> • Prof Kam • Esther Gao Shuang • Desmond Lin • Wang Ziteng Sponsor: <ul style="list-style-type: none"> • Nhu Y Le Thi • Alex (SMU MBA Intern)
Date/Time	2017/10/20 2pm – 330pm
Location	Johnson & Johnson Office Level 6
Meeting Agenda	Agenda of the meeting was to, <ul style="list-style-type: none"> • Present on the progress of Adult Wash group • Receive feedback and changed to the data
Notes	<ul style="list-style-type: none"> • FP materials from MY to MY missing material description in data → therefore the rest of the information is missing as well • Standardize the volume/weight/etc., to the comparable unit to see the cost difference → kg, liter • Gross Profit would be interesting as an indicator • (Ask prof!) For bundle ‘JA LH wash 400g+ LH lotion 200ml’ which costs \$17.35, the PtUp for it is M18 with description 400 Milliliter. How do we know how to standardize it? • Colour of the visualization should be more identical, e.g. Int Mfg to APSC sheet has similar colours for ICP MarkUp and Sea PRT Sell • Map the excels for the flow of a FP to see the flow of it, when we build the flow of the product e.g. master table to 211A • Nhu Y will send the bundle BOM by today and then we can trigger the details of the FG in the bundle and compare the prices • Example: When ship from manufacturing to DC, DC can either send to External Subcon for repackaging which will come back as different SKU or they can send it to the market to sell. The cost for the new SKU and the original SKU will be recorded in the DC. • Clean up data during the next week/two weeks • PIR data other than those from external manufacturers are no longer needed

	<p>Own notes:</p> <ul style="list-style-type: none"> - Geo-map: NTS: Percentage of NTS around the world (e.g. Indo NTS takes up 5% of all the NTS), Percentage GP = GP/NTS 	
<p>To-do</p>	<ul style="list-style-type: none"> - Clean data using updated dataset (BOM data should be sent out by today) - Standardize the data using PtUp units for comparison 	<p style="text-align: center;">Action</p> <p>SMU Students</p>
	<ul style="list-style-type: none"> - To send new set of data include promotion/bundle details by today 	<p>JnJ team (Nhu Y and Alex)</p>
	<ul style="list-style-type: none"> - Send the updated NTS data for both the customers and the inventory level. There's data for both NTS (JnJ customers) and inventory level which is at the D/C. 	<p>JnJ team (Nhu Y and CK)</p>